

AmeraMex International

Corporate Presentation
May 2022



Forward Looking Statement

This presentation contains forward-looking statements. All statements other than statements of historical facts included in this presentation are forward-looking statements. In some cases, forward-looking statements can be identified by words such as "believe," "expect," "expand," "anticipate," "attain," "plan," "potential," "continue" or similar expressions. Such forward-looking statements include risks and uncertainties, and there are important factors that could cause actual results to differ materially from those expressed or implied by such forward-looking statements. Investors are encouraged to review AmeraMex International, Inc.'s ("AmeraMex," the "Company," "we," "us," or "our") filings with the Securities and Exchange Commission (the "SEC"). Investors should not place any undue reliance on forward-looking statements as they involve known and unknown uncertainties and other factors which are, in some cases, beyond the Company's control which could, and likely will, materially affect actual results, levels of activity, performance or achievements. Any forward-looking statement reflects the Company's current views with respect to future events and is subject to these and other risks, uncertainties and assumptions relating to operations, results of operations, growth strategy and liquidity. The Company assumes no obligation to publicly update or revise these forward-looking statements for any reason, except as may be required by law, or to update the reasons actual results could differ materially from those anticipated in these forward-looking statements, even if new information becomes available in the future. You should read carefully our "Cautionary Note Regarding Forward-Looking Statements" in our Annual Report on Form 10-K for the period ended December 31, 2019 that has been filed with the SEC to better understand the factors that may affect our results of operations and financial condition.



AMERAMEX at a glance

TICKER AMMX	FLOAT 8.3 MILLION	HEADQUARTERS CHICO, CA	SHARES OUTSTANDING 14.8 MILLION
	YEAR END DECEMBER 31	FOUNDED 1989	



We provide heavy
equipment to high
growth industries.

Products & Services

HAMBRE EQUIPMENT

- Bulldozers
- Loaders
- Backhoes
- Excavators
- Forklifts
- Rock Trucks
- Log Loaders
- Crushers
- Graders and Rollers
- Wheel Loaders
- Trucks and Trailers
- Container Handlers

HAMBRE HEAVY HAUL AND SERVICES

A complete maintenance organization

- Large Parts Inventory
- Equipment refurbishing/rebuilding services
- Transportation services
- Licensed fleet with permits in 48 states and 3 Canadian provinces



Revenue Drivers



AFRICA RESOURCE RICH

- Recently added V.P. of African Affairs
- Working relationships with several African governments



EXPANDING PRESENCE IN MEXICO AND CENTRAL AMERICAN

- Excellent market for refurbished equipment.



CONSTRUCTION INDUSTRY

- New, private construction makes up 20 percent of AmeraMex's revenue
- The Company expects this to expand to 40 percent by 2025.



RENTAL POOL EXPANSION

- Big demand by small and medium-sized companies, US government and commercial farmers to rent or lease equipment.



INTERNATIONAL SALES

- Refurbished port equipment is one of the largest producer of international revenue.
- International sales are on the rise



U.S. SALES

- Demand for heavy equipment has increased significantly
- West Coast ports must consistently replace equipment to meet changing EPA and state-imposed regulations

Market Opportunities

LOGISTICS SUPPORT MARKET

The loading and unloading of ships, trucks, and trains

462¹

U.S. marine cargo handling operators

\$4.1 Trillion³

Total value of U.S. trade in goods worldwide

15.3%²

Increase since 1995

EPA

Regulations and distribution centers

Sources: 1. US Stevedoring & Marine Cargo handlers IBS World, 11/2020, 2. Statista | U.S. imports, as a percentage of GDP 1990-2018, 3. Statista | Total Value of U.S. Trade in Goods, 11/2020

Market Opportunities

HEAVY CONSTRUCTION

\$90.4 Billion

The global heavy construction market is expected to reach 90.4 Billion by 2025 at a **CAGR of 5.4%**, according to a new report by Grand View Research, Inc.⁴

Increased investment of infrastructure will be a major factor in driving market growth.



Sources: 4. Heavy Construction Equipment Market Will Reach \$90.4 Billion By 2025 | Grand View Research, 1/2018

Market Opportunities

FORESTRY CONSERVATION

Forests

Preventing forest fires by removing dead trees, underbrush and thinning of trees to maintain a sustainable forest.

Commercial Farms

Fast removal and mulching of old plant stock and underbrush between harvests.

Potential

Difficult to ascertain as forestry conservation is a giant market but the ASV targets tree and underbrush removal as well as agriculture. The Company has sold \$3 million worth of equipment in 2021.



Competition

AMERAMEX IS IN A NICHE MARKET

AmeraMex is the only public company that doesn't manufacture but rents, sells and leases both new and refurbished equipment.

- Specializes in the purchase of used heavy equipment for refurbishment and resale to US and international companies. Profit margins ranging from 20-30+ percent.
- Rental and leasing of new and refurbished equipment. Leased equipment resold for 80 percent of market price.
- Is a dealer of new heavy equipment from a variety of US and international companies. This provides easy access to low-cost used equipment.

Other companies

AMERAMEX

Other companies

Other companies

Growth Strategy



EXPANSION OF NEW EQUIPMENT

- Penetrate existing customer base and expand into new markets
- Adding new lines of equipment to penetrate new high-growth markets and equipment that complement those already sold, e.g., cranes for ports which complement container handlers



SALES AND MARKETING

- Looking to attain additional sales personnel
- The Company wants to focus this personnel on Central America to expand their international and territorial reach



MERGER/ACQUISITION

- AmeraMex has identified a handful of potential merger/acquisition candidates
- An adequate merger/acquisition would expand territorial reach for sales and service
- The Company is also interested in acquiring small rental equipment companies for this same purpose

Growth Drivers

Demand for

- Leased and rented equipment
- Refurbished equipment – U.S. and internationally

Increase Product lines

Promote market expansion and diversity

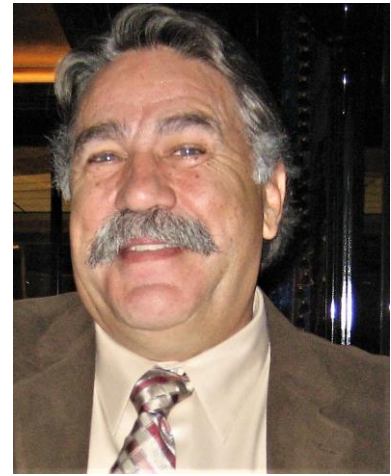
Expansion

Through acquisition and partnerships



INCOME STATEMENT (audited)			
	2019	2020	2021
Revenue	\$ 12.7 M	\$ 12.3 M ⁽¹⁾	\$ 24.7 M
Profit from Operations	\$.934 M	\$.197 M	\$ 3.2 M
Net Income(loss)	\$ (.090)M ⁽²⁾	\$ (.508) M ⁽²⁾	\$ 1.6 M

Our Team



Lee Hamre
CEO and Chairman



Brian Hamre
President



Hope Stone
CFO



Mike Maloney
Outside Director



Jeff Morris
Outside Director



Marty Tullio
Outside Director



AmeraMex International

Thank You!

3930 Esplanade
Chico, CA 95973
United States Of America
949.632.1900
www.ammx.net